



SAXONY-ANHALT

Investment and
Marketing Corporation

LOGISTICS IN SAXONY-ANHALT



www.invest-in-saxony-anhalt.com
www.logistics-saxony-anhalt.com



*Magdeburg Port, East Germany's largest inland port
DHL-air cargo hub at the Airport Leipzig/Halle*

FROM THE HEART OF GERMANY TO THE CENTRE OF EUROPE

EU enlargement has moved Central Germany into the centre of the European economic area. Saxony-Anhalt, a high-performance location in the Central German industrial region that boasts a long tradition, is gaining importance as a node of East-West transport and logistics.

Business Location

- ▶ Excellent industrial infrastructure
- ▶ Flexibility by company-specific employment models
- ▶ High labour productivity in new investments
- ▶ 40-hour workweek, 24/7
- ▶ Moderate wage levels
- ▶ High employee motivation and loyalty
- ▶ First-rate promotion policy: by the year 2013 logistics companies can receive investment allowances
- ▶ Large potential of well-skilled operatives
- ▶ 52,100 students at 2 universities and 8 universities of applied sciences; 47,900 trainees
- ▶ Focus on logistics in the Fraunhofer Institute for Factory Operation and Automation (IFF) in Magdeburg
www.iff.fraunhofer.de

UNIVERSITY STUDY PROGRAMME FOR LOGISTICS

Otto-von-Guericke-University, Magdeburg

- ▶ Faculty of Mechanical Engineering, Institute for Logistics and Machine Flux Technology
www.ilm.ovgu.de
- ▶ Faculty of Economics, Chair for Business Operations, in particular Production and Logistics
www.prolog.ovgu.de

Martin-Luther-University Halle-Wittenberg

- ▶ Faculty of Economics, Institute of Business Studies, Chair of Production and Logistics
<http://prodlog.wiwi.uni-halle.de>
- ▶ Faculty of Economics, Institute of Information Systems and Operations Research
<http://wior.wiwi.uni-halle.de>

UNIVERSITIES OF APPLIED SCIENCES WITH LOGISTICS AS A FIELD OF SPECIALIZATION

- ▶ Magdeburg-Stendal University of Applied Sciences | Department of Mechanical Engineering and Technical Business Administration
www.hs-magdeburg.de/fachbereiche/f-iwid
- ▶ Anhalt University of Applied Sciences | Department of Business
www.hs-anhalt.de/fachbereiche/fb-2-wirtschaft.html
- ▶ University of Applied Sciences Harz | Department of Economics
www.hs-harz.de/ww
- ▶ Merseburg University of Applied Sciences | Department of Economics
www.hs-merseburg.de/ww

LOGISTICS LOCATION SAXONY-ANHALT

Booming Industry

Its central location in Europe, its excellent traffic infrastructure and pro-business siting policy, particularly in connection with rapid approval procedures, have made Saxony-Anhalt a first-rate location for industrial companies as well as for logistics and transport service providers.

Siting of DHL at the Airport Leipzig/Halle provides a major logistic locational advantage for southern Saxony-Anhalt, similar to the significance that the extension of the Magdeburg port had for the north of the Federal state.

Well Qualified Labour Potential

Well qualified, flexible and mobile specialists at moderate wages are available in Saxony-Anhalt. Around 90 percent of people seeking employment are well trained. The Federal Labour Agency is offering investor-tailored qualification courses for new recruitments to update their skills prior to their employment. These courses are free of charge for investors. Moreover, there is the possibility of obtaining personnel qualifications via the European Social Fund (ESF).

Outstanding Investment Incentives

In Saxony-Anhalt logistics experts are eligible for attractive investment grants under the Joint Task “Improvement of regional economic structures”.

Swiftly Available Land Plots

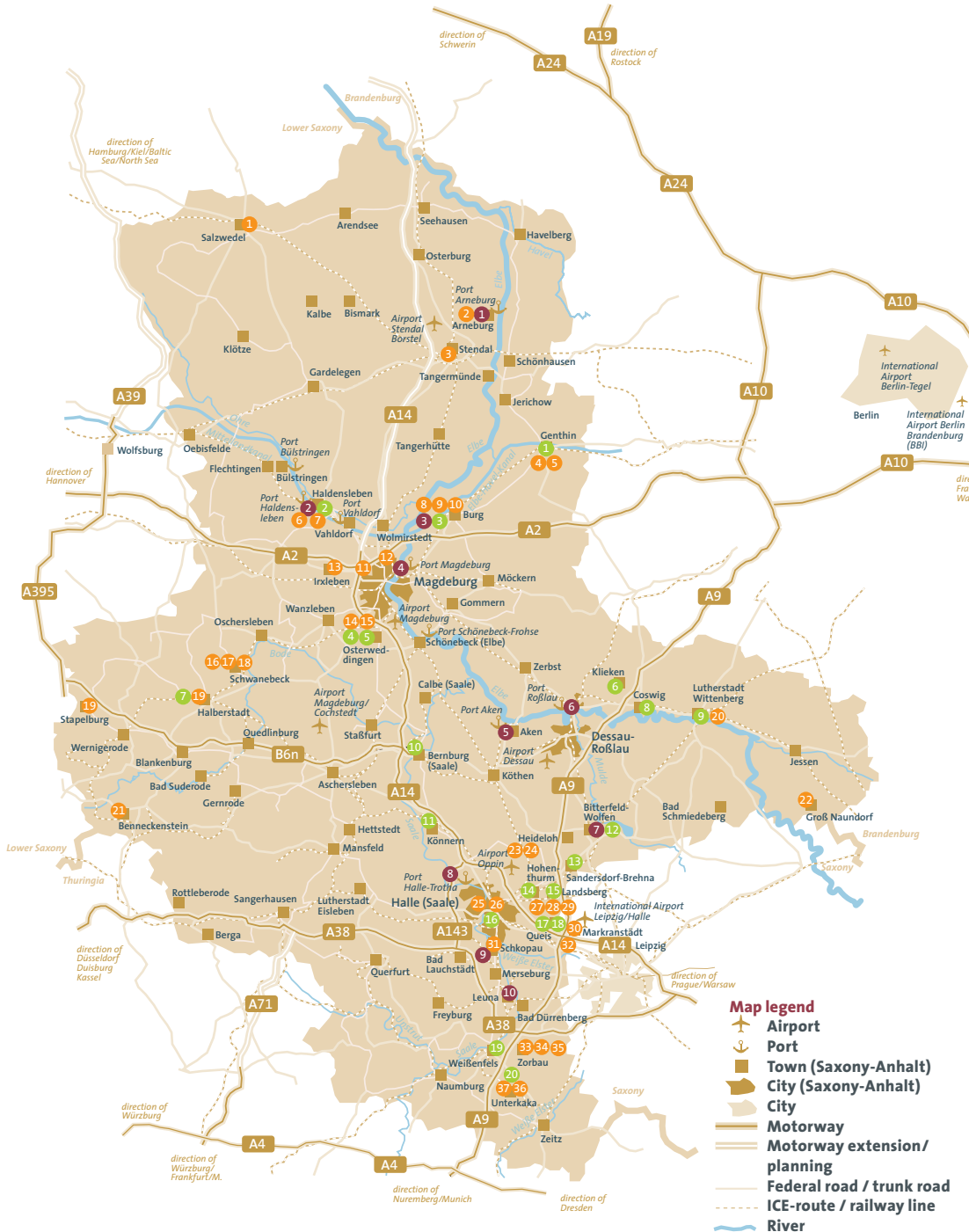
The database of the Investment and Marketing Corporation Saxony-Anhalt mbH has more than 100 first-rate locations to offer with excellent traffic access, planning permission and utilities. The available industrial plots with sizes from 5 ha are suitable for 24-hour operation and have direct motorway access. Prices are from 8 EUR/sqm, depending on the location. Investor models are possible.



PUBLIC GRANTS AND SUBSIDIES SUPPORT YOUR INVESTMENT PROJECT

<i>Reduction of Capital expenditure</i>			<i>Reduction of operating expenditure</i>	
Cash Incentives	Loans/financing equity capital	Public guarantees	Labor-Related Incentives	Promotion of R&D
Investment grants	KfW Loans (National level)	State	Recruitment	Grants
	State Development Bank Loans	Combined State / Federal	Training	Loans
			Wage subsidies	Silent / Direct Partnership

SAXONY-ANHALT



Intermodal Traffic Terminals

(intermodal traffic)

- 1 Arneburg
- 2 Haldensleben | port
- 3 Burg
- 4 Magdeburg Rothensee | port
Güterverkehrszentrum (GVZ)
[Freight Village]
- 5 Aken (Elbe) | port
- 6 Roßlau | port
- 7 Bitterfeld-Wolfen
- 8 Halle-Trotha | port
- 9 Schkopau
- 10 Leuna

Distribution Centres

- 1 Cretschmar Logistik Genthin |
Genthin
- 2 Hermes Fulfilment
(Otto-Group) | Haldensleben
- 3 Deutsche Post | Burg
- 4 Deutsche Post | Osterweddingen
- 5 EDEKA | Osterweddingen
- 6 Ernstings Family | Klieken
- 7 Deutsche Post | Halberstadt
- 8 Netto Logistikzentrum | Coswig
- 9 SKW Stickstoffwerke Piesteritz |
Lutherstadt Wittenberg
- 10 Lidl | Bernburg (Saale)
- 11 ALDI Nord | Könnern
- 12 Deichmann | Bitterfeld-Wolfen
- 13 Mobis Parts Europe |
Sandersdorf-Brehna
- 14 Deutsche Post | Hohenthurm
- 15 Rossmann | Landsberg
- 16 Zur Rose | Halle (Saale)
- 17 REWE | Queis
- 18 Penny | Queis
- 19 Schüco International
Bielefeld | Weißenfels
- 20 Kaufland | Unterkaka

Logistics and transport companies

- 1 Fangmann Group | Salzwedel
- 2 Zellstoff Transport GmbH |
Arneburg
- 3 Zeitfracht Logistik GmbH | Stendal
- 4 Cretschmar Logistik Genthin |
Genthin

- 5 Spedition Schmechtig | Genthin
- 6 Van Huet Transporte
(Emons Gruppe) | Haldensleben
- 7 Hövelmann Logistik | Haldensleben
- 8 Logistik in XXL Kraftverkehr | Burg
- 9 Neumann Transporte & Sand-
gruben | Burg
- 10 PROLOGISTIK | Burg
- 11 Dachser | Magdeburg
- 12 Schenker | Magdeburg
- 13 Unitrans | Irxleben
- 14 Hellmann | Osterweddingen
- 15 Wolter Koops | Osterweddingen
- 16 Krage & Gerloff Logistik |
Schwanebeck
- 17 Nickel & Goeldner Spedition |
Schwanebeck
- 18 Gerloff Speditionsgesellschaft |
Schwanebeck
- 19 Spedition Bartkowiak |
Halberstadt & Stapelburg
- 20 Spedition Ehrlich | Lutherstadt
Wittenberg
- 21 Spedition Otto | Benneckenstein
- 22 Auch | Groß Naundorf
- 23 Rosner Logistik | Zörbig
- 24 DHL | Zörbig
- 25 Finsterwalder | Halle (Saale)
- 26 Simon Hegele | Halle (Saale)
- 27 DHL | Landsberg
- 28 Fixemer | Landsberg
- 29 Dachser | Landsberg
- 30 Kühne + Nagel – Zweignieder-
lassung Leipzig | Markranstädt
- 31 Hoyer | Schkopau
- 32 DHL | Leipzig / Halle (Saale) (Hub)
- 33 Bauer & Mayer Spedition
und Logistik | Zorbau
- 34 Jomo City | Zorbau
- 35 Meyer Logistic | Zorbau
- 36 Offergeld | Unterkaka
- 37 Reico Spedition | Unterkaka

Public inland ports with trimodal terminals

Magdeburg, Schönebeck-Frohse,
Halle-Trotha, Aken (Elbe), Arne-
burg, Bülstringen, Haldensleben,
Roßlau, Vahldorf

Major traffic nodes – rail transport

Magdeburg, Halle (Saale), Dessau-
Roßlau, Aschersleben, Bernburg (Saa-
le), Bitterfeld-Wolfen, Halberstadt,
Salzwedel, Sangerhausen, Stendal

Traffic nodes – roads

Magdeburg A2 | A14 | B1 | B71 | B81
Halle (Saale) A9 | A14 | A38 | A143 | B6 | B80 | B100
Dessau-Roßlau A9 | B184 | B185
Bernburg (Saale) A14 | B6n | B185
Bitterfeld-Wolfen A9 | B100 | B183 | B184
Burg A2 | B1 | B246
Stendal A14 (in Planung) | B107 | B188 | B189
Weißenfels A9 | A38 | B87 | B91 | B176
Halberstadt B6n | B79 | B81 | B245
Salzwedel B71 | B190 | B248

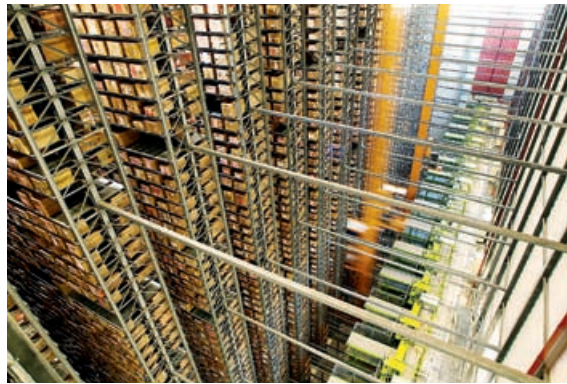
Distances within Europe

Magdeburg – Amsterdam	515 km
Magdeburg – Brussels	630 km
Magdeburg – Helsinki	1,620 km
Magdeburg – Copenhagen	745 km
Magdeburg – London	955 km
Magdeburg – Madrid	2,180 km
Magdeburg – Oslo	1,330 km
Magdeburg – Paris	915 km
Magdeburg – Stockholm	1,390 km
Halle (Saale) – Minsk	1,340 km
Halle (Saale) – Moscow	2,070 km
Halle (Saale) – Prague	380 km
Halle (Saale) – Rome	1,450 km
Halle (Saale) – Warzaw	780 km

Source for distance information: Map 24

Distances within Germany

Magdeburg – Berlin	155 km
Magdeburg – Düsseldorf	415 km
Magdeburg – Frankfurt/M.	430 km
Magdeburg – Hamburg	280 km
Magdeburg – Hannover	145 km
Magdeburg – Kassel	245 km
Magdeburg – Cologne	435 km
Magdeburg – Rostock	325 km
Halle (Saale) – Dresden	145 km
Halle (Saale) – Erfurt	160 km
Halle (Saale) – Frankfurt/O.	240 km
Halle (Saale) – Leipzig	45 km
Halle (Saale) – Munich	440 km
Halle (Saale) – Stuttgart	485 km



First landing of an AeroLogic aeroplane at Leipzig / Halle Airport

1.2 million boxes of goods fit into the two 100 metre long, 80 metre wide and 30 metre high fully automated high-bay warehouse belonging to Hermes Fulfilment GmbH in Haldensleben

LOGISTICS.INITIATIVE SAXONY-ANHALT



Saxony-Anhalt's logistics initiative is the marketing platform for the logistics sector in Saxony-Anhalt. Its function is to connect investors, manufacturers and shipping agents as well as logistics service providers and with the federal state's modern infrastructure it provides the necessary framework for efficient logistics.

In this way, LOGISTICS.INITIATIVE not only acts in the interests of logistics service providers but also in particular for users of logistic services. Alongside classic services such as transport, transshipment and warehousing, other services are included in this understanding such as contract logistics solutions, value-added services and control solutions for procurement and distribution networks. As well as the issue of finding the right service provider, the advantages

of certain locations such as quality of location, workforce, opportunities for further training and research and innovation in the region are relevant for decisions concerning investment.

Saxony-Anhalt's LOGISTICS.INITIATIVE combines all of the necessary aspects, in order to be able to offer respective users or investors a specific logistics solution in Saxony-Anhalt. On request, new logistics solutions can be developed or alternatives can be evaluated and compared with the help of our partners in research and science. The close links to the Ministry of Employment and Economic Affairs and the Ministry for Regional Development and Transport in the state of Saxony-Anhalt enable prompt handling of issues regarding adjustments in infrastructure.

SHORT ROUTES TO MARKETS AND SUPPLIERS

Excellent Traffic Infrastructure Through Intermodal Transport Chains

Air Transport with freight terminals

Saxony-Anhalt profits from its proximity to International Airport Leipzig/Halle whose significance as logistics hub is boosted by the establishment of the European DHL hub, thus enhancing the role Saxony-Anhalt has already captured as a central business location in Germany and in Europe.

Airport Leipzig/Halle

- ▶ Air cargo traffic: unrestricted 24/7 operating licence for express freight
- ▶ Air cargo volume: 524,083 t
- ▶ Passenger volume: 2,421,382
- ▶ Parallel runway system (length 3,600m)

Airport Magdeburg / Cochstedt

The airport has an industrial and business area of 84 ha available and has an unrestricted 24/7 operating licence (capable of instrument flights). The establishment of a freight terminal is planned.

Waterway transport

At the country's 600km of navigable waterways, trimodal connections can be found at the ports in Magdeburg, Schönebeck-Frohse, Halle-Trotha, Aken (Elbe), Arneburg, Bülstringen, Haldensleben, Rosslau and Vahldorf.

The trimodal Hanse Terminal located in the freight village "Hansehafen" in Magdeburg-Rothensee with its key importance for the logistic hub Saxony-Anhalt and the business location Magdeburg is complemented by a low-water lockage currently

under construction through which the port will become independent of the water level in the river Elbe and ensure 24/7 port operation for 2.8 m draught ships. There are shipyards in Tangermünde/Genthin, Derben and Neuderben.

Road Transport

In recent years, 82% of federal highways and 34% of state roads have been upgraded. Numerous commercial establishments along newly built or extended roads demonstrate the significance of the modern transport infrastructure Saxony-Anhalt provides for the regional economic development.

Four major motorways pass through Saxony-Anhalt

- ▶ A 2 Ruhr area – Magdeburg – Berlin
- ▶ A 9 Munich – Halle (Saale) / Leipzig – Berlin
- ▶ A 14 Dresden – Halle (Saale) – Magdeburg
- ▶ A 38 Göttingen – Halle (Saale)

Planned

- ▶ A 14 – Northern extension Magdeburg – Schwerin
- ▶ A 143
- ▶ A 71 Schweinfurt – Sangerhausen
- ▶ B 6n to Berlin
- ▶ B 6n connection Bernburg (Saale) – A 9 near Dessau-Roßlau

Rail Transport

Some 2,300 km of rails, 76 freight transport locations, the switching yard Halle (Saale), which is being further upgraded, the marshalling yard in Magdeburg-Rothensee, and the freight depot Großkorbetha constitute the backbone of the rail freight traffic.

YOUR PARTNER

- ▶ for site selection
- ▶ for subsidy and financing issues
- ▶ for dealing with authorities
- ▶ for full line project management

*All inquiries are kept strictly confidential.
Our services are free of charge!*



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